



## The Emergence of Social Neuroscience as an Academic Discipline

Svenja Matusall, Ina Maria Kaufmann, and Markus Christen

### Abstract

The term ‘social neuroscience’ combines two topics of scientific enquiry—the ‘social’ and the ‘brain’—whose relation can be analyzed from two different perspectives: either from a broader historical one focusing on the emergence of modern brain research even before neuroscience was formed, or from a narrower one, based on a conceptual idea of how disciplines and research fields are characterized in contemporary science. This chapter analyzes the latter aspect, although it begins with some remarks on the former perspective. The analysis is made from the ‘external’ perspective of history and sociology of science intending to reconstruct origins, properties, and discourses that lead to today’s understanding of social neuroscience as a disciplinary field.

**Keywords:** history of neuroscience, social brain, social neuroscience, academic discipline, bibliometry, impact analysis, science studies, interdisciplinarity, discipline building

### The Social and the Brain—Some Basic Clarifications

The term “social neuroscience” combines two topics of scientific enquiry—the “social” and the “brain”—whose relation can be analyzed from two different perspectives: a broader historical one focusing on the emergence of modern brain research even before neuroscience was formed (the term “neuroscience” was first used in its modern sense by Ralph Gerhard in the late 1950s, Adelman & Smith, 2004), or from a narrower one, based on a conceptual idea of how disciplines and research fields are characterized in contemporary science. This chapter analyzes the latter aspect, although we begin with some remarks on the former perspective. Our analysis is made from the “external” perspective of history and sociology of science intending to reconstruct origins, properties, and discourses that lead to today’s

understanding of social neuroscience as a disciplinary field.

The advent of modern brain research in the beginning of the 19th century was accompanied with a conceptual shift concerning the understanding of the brain’s role in mediating human behavior. Whereas Cartesian dualism assigned to the brain the role of being an executor of the soul—the brain as the “organ of the soul” had been the dominant paradigm for about 150 years—the work of Franz Josef Gall (and others) established a new significance to the brain as the originator and elicitor of the various expressions of human nature (Hagner, 1997). This shift was not only the precondition for introducing many modern neuroscientific concepts (Clarke & Jacyna, 1987), it also made it in principle possible to relate brain functions to human behavior and its social consequences like criminality,



1 immorality, or gender and racial differences. This  
2 assumption of a relation between brain and behavior  
3 was also the basis of 19th century phrenology.  
4 Thus, the “social brain” was already present in the  
5 19th century—but not in the sense that the inter-  
6 play between neural mechanisms and social behavior  
7 was a topic of research. Phrenologists like Gall  
8 and neuroanatomists like Theodor Meynert or Paul  
9 Flechsig only located cognitive and social properties  
10 in the brain. However, one cannot claim that the  
11 early social brain was just considered to be a place-  
12 holder for immovable human character traits that  
13 determine individual behavior in its social environ-  
14 ment. There was indeed a debate on how social cir-  
15 cumstances influence human character dispositions  
16 (e.g., in the philosophy of Karl Marx), although no  
17 systematic attempt to relate social entities with brain  
18 structures and their mutual development was made.  
19 Allowedly, in the late 19th century, a research tradi-  
20 tion began with John Hughlings Jackson (cf. his  
21 *Croonian Lectures on Evolution and Dissolution of the*  
22 *Nervous System, 1884*) to study the evolution of the  
23 human brain and its capacities. This tradition, how-  
24 ever—that included Walter Cannon, James Papez  
25 and Paul MacLean—was marginalized for the best  
26 part of the 20th century until it was rediscovered  
27 by evolutionary psychology in the 1980s, especially  
28 with the social brain hypothesis (see e.g., Brothers,  
29 1990 or Dunbar, 1998). These scientists were not  
30 interested in social behavior themselves but their focus  
31 on evolutionary structures of the brain and/or emo-  
32 tions made them important predecessors for social  
33 neuroscience’s conceptualizations of the brain.

34 In that sense, the “social” and the “brain” engaged  
35 in a complex relationship long before “social neuro-  
36 science” emerged in today’s understanding. In par-  
37 ticular, one has to distinguish between the “social  
38 brain” as an epistemic object—whose history is  
39 interwoven with the emergence of modern brain  
40 research and that is both a natural and a cultural  
41 object (Hagner, 2004)—and “social neuroscience”  
42 as an attempt to understand the mutual develop-  
43 ment and interplay of social and neuronal entities.  
44 Furthermore, it would be a mistake to describe the  
45 emergence of social neuroscience as a direct conse-  
46 quence of developments that lead to different  
47 notions of the social brain. These developments—  
48 now and then—have to be interpreted in a broader  
49 cultural and historical context. For example, the  
50 attempt of Constantin von Monakow—a leading  
51 figure in brain research in the early 20th century—  
52 to develop a brain-based theory of human con-  
53 science and morality (von Monakow, 1950) or

Kurt Goldstein’s holistic notion of brain and organ- 54  
ism (Goldstein, 1934/1995) cannot be interpreted 55  
without taking into account the fundamental trauma 56  
World War I caused among European intelligentsia 57  
(Harrington, 1996). Understanding the various 58  
attempts to explain social phenomena by neuronal 59  
functions requires the comprehension of the condi- 60  
tions and contexts under which scientific research 61  
took place. 62

63 Thus, analyzing the emergence of social neuro-  
64 science as an academic discipline goes hand in hand  
65 with describing the boundary conditions in which  
66 scientists today work and scientific fields develop.  
67 In particular, one has to take into account that  
68 the concept of “discipline” itself changes in time.  
69 Although the attributes of disciplines—journals,  
70 academic societies, courses, conference series, labs/  
71 departments, curriculae, and in particular the emer-  
72 gence of a more or less coherent body of knowledge  
73 related to a specific set of scientific questions and  
74 practices (Stichweh, 1992, 2001)—basically remain  
75 the same, the dynamics of their development have  
76 changed. Two examples may clarify this point: The  
77 increased competition for funding requires research-  
78 ers to carve out territories in the scientific landscape  
79 and to promote their broader significance towards  
80 the public more pronouncedly. Furthermore, today’s  
81 information technologies substantially ease the for-  
82 mation of journals and social organization of scien-  
83 tists. Thus, the number of scientific fields declaring  
84 themselves as disciplines increased substantially in  
85 the last few decades (Stichweh, 2003).

86 This brief portrait of social neuroscience cannot  
87 take into account all these aspects that influence  
88 the forming of an academic discipline in today’s  
89 scientific system. In this contribution, we will use  
90 qualitative and quantitative (in particular: biblio-  
91 metric) tools to sketch and critically examine the  
92 main definitions of the field given by its exponents,  
93 to describe the founding phase of social neurosci-  
94 ence (which we localize in the 1990s) and to present  
95 its differentiation and impact on other fields in this  
96 decade. Methodological issues are described in the  
97 appendix.

### 98 “Social Neuroscience” and the Search for 99 Explanatory Connections between 100 Biological and Social Entities

101 Social neuroscience today holds many attributes  
102 of a discipline—i.e., journals, academic societies,  
103 courses, conference series, and labs/research groups  
104 (see below). Besides these structural attributes, the  
105 commitment on a specific set of scientific questions



1 and (to a lesser degree) methods, that allow the  
 2 growth of a coherent body of knowledge (although  
 3 it will certainly also contain competing hypotheses)  
 4 is crucial for the emergence of a discipline. This  
 5 commitment is usually formalized in a definition  
 6 of the field and the debate about this definition is  
 7 an inherent part of the process of discipline forma-  
 8 tion. Handbooks—such as this inaugural handbook  
 9 of social neuroscience—play a major role in this  
 10 “stabilization” of the definition of a discipline.

11 In this section, we first clarify ways of attributing  
 12 the term social to different sets of entities; second,  
 13 we list programmatic definitions of social neurosci-  
 14 ence (or branches of social neuroscience) given by  
 15 exponents of the field in review papers, introduc-  
 16 tions to textbooks, and journal editorials; and third,  
 17 we discuss these definitions critically. One has to be  
 18 aware that these definitions reflect the spectrum of  
 19 legitimate research questions and the setting of pri-  
 20 orities, i.e., broader definitions (as given in this  
 21 handbook) leave space for more “branches” within  
 22 social neuroscience. Furthermore, the set of ques-  
 23 tions and methods considered as characteristic for  
 24 social neuroscience is by no means uncontested  
 25 within the field at this point. The ongoing debates  
 26 on these issues indicate that social neuroscience is  
 27 not yet a stable discipline, but has the more diffuse  
 28 character of being a disciplinary field in which vari-  
 29 ous disciplinary traditions merge.

### 30 **Social Entities**

31 What are the classes of entities that should be called  
 32 “social”? The possibilities span from including all  
 33 species whose members are in a considerable rela-  
 34 tion over time (e.g., all species that exchange  
 35 DNA), up to restricting the term for humans alone.  
 36 In the history of science, all positions find their  
 37 advocates—although in recent time a consensus  
 38 emerged that also animals can be called “social spe-  
 39 cies.” From a historical point of view, one has to  
 40 take into account that regarding the content of the  
 41 term “social,” different priorities can be set—and  
 42 these priorities are related to dominating paradigms  
 43 of societal organization. For example, the highly  
 44 functional differentiation of social insect states has  
 45 been taken as a positive example for societal organi-  
 46 zation (Geiger, 1933) as well as a reference point  
 47 for satirical descriptions of society, exemplified in  
 48 Bernard Mandeville’s famous *The Fable of the Bees*.  
 49 The remarkable observation that today’s character-  
 50 izations of the content of the term “social” often sets  
 51 priorities on “positive” issues like cooperation,  
 52 empathy, care, etc., probably reflects dominating

53 guiding principles of western societies. This indi-  
 54 cates that the term “social” is tricky and its relation  
 55 to biological entities is often contaminated with  
 56 specific ideals of societal organization—an aspect  
 57 that we cannot outline further at this place.

58 However, it is plausible to assume that possible  
 59 ambiguities in the definition of social neuroscience  
 60 are partly explained by differences in attributing the  
 61 term “social” to biological species and (relatedly) the  
 62 content of this term. The larger the class of species  
 63 considered as being social species, the smaller is  
 64 the discriminative power of the term social—and  
 65 discussions on this issue are widespread in several  
 66 disciplines. An example is the debate on “animal  
 67 culture” in primatology (Laland & Galef, 2009).  
 68 We will come back to this issue in the third part of  
 69 this section.

70 Finally, we add that the search for explanatory  
 71 connections between biological and social entities  
 72 has found various occurrences in Western thinking  
 73 for quite a few centuries before social neuroscience  
 74 came into existence. Anthropologist Marshall  
 75 Sahlins argues that

76 “. . . since Hobbes, at least, the competitive and  
 77 acquisitive characteristics of Western man have been  
 78 confounded with Nature, and the Nature thus  
 79 fashioned in the human image has been in turn  
 80 reapplied to the explanation of Western man. (. . .)  
 81 Human society is natural, and natural societies are  
 82 curiously human. Adam Smith produces a social  
 83 version of Thomas Hobbes, Charles Darwin a  
 84 naturalized version of Adam Smith; William Graham  
 85 Sumner thereupon reinvents Darwin as society, and  
 86 Edward O. Wilson reinvents Sumner as nature”  
 87 (Sahlins, 1976, p. 93).

88 Since Darwin, he says, the motion of this pendu-  
 89 lum has accelerated with new and more refined  
 90 notions of humans as species and species as human  
 91 in every decade. The most recent undertaking in  
 92 that respect (before social neuroscience) was socio-  
 93 biology with its focus on the relation between genes  
 94 and social behavior beginning in the 1940s. The  
 95 critical appraisal of sociobiology showed some limi-  
 96 tations of the scope on social entities from the  
 97 vantage point of evolution, i.e., natural selection,  
 98 adaptation, and fitness. This perspective made it dif-  
 99 ficult for social sciences and humanities to take part  
 100 in this endeavor that called itself “integrative,” since  
 101 this focus on biology may not be very helpful for  
 102 explaining complex cultural, social, or philosophical  
 103 questions. However, there are ways of thinking





1 about human social behavior, taking into account  
 2 evolutionary perspectives without taking biology  
 3 or “nature” as the basis of human developments.  
 4 The concepts of “Evolution in Four Dimensions”  
 5 (Jablonka & Lamb, 2005) or the dual inheritance  
 6 model (e.g., Tomasello, 1999) both consider the  
 7 reciprocity of human-made environments and evo-  
 8 lution. The concept of evolution in four dimensions  
 9 argues that next to the genetic inheritance system,  
 10 three more dimensions and the interactions between  
 11 all dimensions are crucial for human evolution: the  
 12 epigenetic, the behavioral, and the symbolic inher-  
 13 itance systems. The dual inheritance model argues  
 14 that to live culturally is a biological, inherited capac-  
 15 ity. In the course of evolution, human-shaped cult-  
 16 ure again influenced biological evolution by shaping  
 17 the environment humans had to adapt themselves to  
 18 (Rose & Rose, 2009). It would be worthwhile but  
 19 beyond the scope of this contribution to investigate  
 20 parallels in the current acknowledgement of social  
 21 neuroscience with the earlier discussions on the rele-  
 22 vance of sociobiology and other attempts in order to  
 23 understand social behavior.

24 **Proposed Definitions**

25 The term *social neuroscience* was coined in 1992 by  
 26 John Cacioppo and Gary Bernston. In their paper  
 27 on social psychology’s contribution to the decade of  
 28 the brain, they sketch programmatic principles for  
 29 understanding mental and behavioral phenomena  
 30 and their underlying (neuro-)biological processes,  
 31 called “Doctrine of Multilevel Analysis.” They claim  
 32 that although the brain is the essential component  
 33 of social beings, the nature of brain, behavior, and  
 34 society is too complex to be reduced merely to neural  
 35 processes and that theories of social behavior require  
 36 the consideration of both social and biological levels  
 37 of organization. The examples they use in their argu-  
 38 mentation (emerging e.g., from behavioral genetics,  
 39 drug abuse research, and cancer research) demon-  
 40 strate that the term “social” includes also nonhuman  
 41 social species and that the understanding of these  
 42 phenomena indeed requires a “multilevel integrative  
 43 analysis,” i.e., the integration of knowledge and theo-  
 44 ries gained both about the elements on each struc-  
 45 tural level (by its associated discipline) and on the  
 46 relational features of these elements *across* the levels.  
 47 This multilevel analysis should follow the principles  
 48 of multiple determinism (one event may have mul-  
 49 tiple causes on different levels), nonadditive deter-  
 50 minism (the whole may be different from the sum of  
 51 its parts), and reciprocal determinism (mutual  
 52 influences between factors on different levels) to

53 take into account the complexities of the phenom-  
 54 ena studied. Both neuroscience and social psychol-  
 55 ogy should benefit from cooperation in developing  
 56 a more general psychological theory (pp. 1026–7).  
 57 Thus, the project of social neuroscience is described  
 58 as a cooperative project between researchers emerg-  
 59 ing from two different scientific disciplines (social  
 60 psychology and neuroscience) in order to avoid the  
 61 pitfalls of reductionism—an aspect, that is again  
 62 emphasized in their 2005 textbook (“the broader  
 63 the collaboration between different disciplines, the  
 64 better the understanding of mind and behavior,”  
 65 p. xiii).

66 Coming from a different research tradition and  
 67 almost a decade later, Kevin Ochsner and Matthew  
 68 Lieberman (2001) use the term “social cognitive  
 69 neuroscience” for describing an interdisciplinary  
 70 approach integrating data from three levels of analy-  
 71 sis: the *social level*, characterized by the experience  
 72 and behavior of motivated people in personally rel-  
 73 evant contexts; the *cognitive level*, characterized by  
 74 information processing mechanisms underlying  
 75 phenomena on the social level; and the *neural level*,  
 76 on which those brain systems are analyzed, that  
 77 instantiate the processes on the cognitive level.  
 78 However, their emphasis is on the *cognitive level*,  
 79 since social psychology and cognitive neuroscience  
 80 both are concerned with describing psychological  
 81 processes in terms of information processing, and  
 82 the emphasis regarding the biological basis is on the  
 83 *neural level*. In this way, compared to the former  
 84 proposal of Cacioppo and Bernston, they have a  
 85 narrower view of the field, also by setting their focus  
 86 on *human social behavior*—a specification that is  
 87 reflected by their term *social cognitive neuroscience*,  
 88 which would only be a branch of social neurosci-  
 89 ence defined according to Cacioppo and Bernston.  
 90 In his historical overview of social cognitive neuro-  
 91 science, Ochsner (2007) himself argues that this  
 92 research field is distinct from social neuroscience,  
 93 focusing on human social cognition, while social  
 94 neuroscience integrated approaches linking social  
 95 variables to psychophysiological, endocrine, and  
 96 immunological parameters both in humans and in  
 97 animals.

98 We add two additional short proposals made in  
 99 the last few years for defining social neuroscience: In  
 100 the editorial of the launching issue of *Social*  
 101 *Neuroscience*—one of the two journals of the field—  
 102 it is stated,

103 “social neuroscience may be broadly defined as the  
 104 exploration of the neurological underpinnings of the



1 processes traditionally examined by, but not limited  
2 to, social psychology” (Decety & Keenan, 2006, p. 1).

3 Thus, they clarify their disciplinary counterpart  
4 although indicating an openness concerning the  
5 research traditions that deal with “the social.” Eddy  
6 Harmon-Jones and Piotr Winkielman (2007) define  
7 social neuroscience as

8 “an integrative field that examines how nervous (. . .),  
9 endocrine and immune systems are involved in  
10 socio-cultural processes. Social neuroscience is  
11 nondualist in its view of humans, yet it is also  
12 nonreductionistic and emphasizes the importance of  
13 understanding how the brain and body influence  
14 social processes as well as how social processes  
15 influence the brain and body. In other words, social  
16 neuroscience is a comprehensive attempt to  
17 understand mechanisms that underlie social behavior  
18 by combining biological and social approaches” (p. 4).

19 In 2005, a workshop supported by National  
20 Institute of Mental Health brought together a group  
21 of researchers in order to discuss the scope and  
22 the future of social neuroscience (Cacioppo et al.,  
23 2007). The workshop outlined the “epistemic  
24 frame” in which social neuroscience should operate:  
25 “constitutive reductionism, a systematic approach  
26 to investigating the parts to better understand the  
27 whole” (p. 101). Thus, social neuroscience should  
28 also aim to find the “bridging principles” (following  
29 the terminology of Nagel, 1961) between the orga-  
30 nizational levels used to describe and explain social  
31 behavior. In the workshop, the following topics  
32 were identified as “most active areas of research”  
33 within social neuroscience: brain-imaging studies in  
34 normal children and adults; animal models of social  
35 behavior; studies of stroke patients; imaging stud-  
36 ies of psychiatric patients; and research on social  
37 determinants of peripheral neural, neuroendocrine,  
38 and immunological processes. Studies in these fields  
39 should give insight, e.g., into developmental pro-  
40 cesses, psychopathologies, the role of hormones,  
41 and of social contexts on social behavior, group pro-  
42 cesses, and the evolution of the social brain.

43 This short overview demonstrates that social neu-  
44 roscience has the potential to include a large number  
45 of research topics, which can be classified along three  
46 classes of levels of analysis: the social, the cognitive,  
47 and the biological. In each class, many levels of orga-  
48 nization can be distinguished, yet the questions  
49 about which levels are present, which are relevant,  
50 and what are the bridging principles between those,  
51 constitute one major scientific challenge for social

neuroscience. In the following, we present only  
a selection of research topics proposed in the  
literature.

52  
53  
54  
55 First, on the social level, Todorov, Harris, and  
56 Fiske (2006) claim the existence of a “core social  
57 motive” that belongs to a social group. From this  
58 motive, the cognitive motives “understanding” and  
59 “controlling” as well as the affective motives “self-  
60 enhancing” and “trusting” would emerge (p. 78).  
61 Another important research topic is the individual  
62 or a group of individuals being in a social world  
63 (Lieberman, 2007). It is claimed that individuals  
64 aim to create a “coherent” social world, requiring  
65 the coordination of activities with those around us,  
66 the use of feedback from others to understand our-  
67 selves, and the development of self-theories and atti-  
68 tudes towards social groups (p. 270–1). Thus, several  
69 research topics are identified in order to understand  
70 interpersonal relationships—one of the main con-  
71 cerns of social neuroscience.

72 Second, on the cognitive level, social neurosci-  
73 ence is concerned with social perception and cogni-  
74 tion; the latter requiring the ability to “understand  
75 others” and to “understand oneself.” The research  
76 frame of understanding others includes theory of  
77 mind, empathy, cheating and bargaining, fairness,  
78 and justice. The research frame of understanding  
79 oneself includes recognizing oneself (through the  
80 lens of others), reflecting on oneself, self-knowledge,  
81 and self-concept. Other research topics on the cog-  
82 nitive level are self-regulation (intentional and unin-  
83 tentional, emotion processing, motivation, attitudes,  
84 stereotypes, and prejudices) (for overviews see e.g.,  
85 Liebermann, 2007; Todorov et al., 2006; Blakemore,  
86 Winston, & Frith, 2004).

87 Third, research on the biological level includes a  
88 variety of different topics. On the neural level, it  
89 tackles the identification of core processing (auto-  
90 matic vs. controlled; internally-focused vs. exter-  
91 nally focused; Lieberman 2007, p. 261), the relations  
92 and interactions of different brain regions (e.g. pre-  
93 frontal cortex and amygdala), the structure of brain  
94 regions, the localization of brain activities related to  
95 social behavior, or the impact of mirror neurons.  
96 Research on the genetic level may be particularly  
97 helpful for understanding psychiatric disorders. On  
98 the neuroendocrinological level the influence of  
99 hormones on social behavior, but also the influence  
100 of social context on hormone production, is investi-  
101 gated (Cacioppo et al., 2007, pp. 104–106).

102 The separation in levels is helpful to distinguish  
103 where the various research interests of social neuro-  
104 science come from and it may also be helpful to start



1 an investigation at the level from which the question  
2 originates. The aim of social neuroscience, however,  
3 is to integrate all levels and thus to get a deeper  
4 and broader understanding of social behavior. To  
5 give two examples of cross-level research: In 1999,  
6 Michael Meaney and colleagues investigated the  
7 influence of maternal care and deprivation on stress  
8 in offspring and the nongenetic transmission of  
9 certain modes of behavior from one generation to  
10 another in rats (Francis et al., 1999). And four years  
11 later, Caspi et al. (2003) presented a long-term  
12 study investigating the gene-environment interac-  
13 tion in depression. As Blakemore et al. observed,  
14 social neuroscience does not avoid the classic nature-  
15 nurture debate (Blakemore et al., 2006, pp. 219–20).  
16 With its methods and concepts this field may over-  
17 come the assumed bias between these two poles of  
18 Western thought.

19 After reviewing these programmatic papers, it  
20 remains still open whether social neuroscience will  
21 indeed reciprocally investigate behavior, interac-  
22 tions, and structures on the one hand and biologi-  
23 cal structures and functions on the other hand or  
24 whether it will set its priorities on the “biological”  
25 side and take neural, hormonal, and genetic aspects  
26 as pivot points for its investigations. There are indeed  
27 very different questions that can be asked within  
28 social neuroscience. Furthermore, different opinions  
29 on the relevance of nonhuman research in social  
30 neuroscience can be observed—an aspect that also  
31 depends on the understanding of the term “social”  
32 and the willingness to integrate an evolutionary per-  
33 spective when understanding social behavior, that  
34 goes along with enlarging the focus on other social  
35 species—in particular other primates.

### 36 **Critical Appraisal**

37 We focus our critical appraisal of these self-  
38 definitions of social neuroscience on two noticeable  
39 aspects. First, the exponents of the field stress the  
40 importance of the fact that the interactions of social  
41 beings create “emergent” structures and processes,  
42 whose understanding requires the cooperation of  
43 different disciplines, whereas an “individualistic”  
44 approach focusing on the single organism (or brain)  
45 is not sufficient. This “integrative view”—a central  
46 point in the definition of social neuroscience along  
47 Cacioppo and Berntson—of social neuroscience is  
48 typical for a specific understanding of science that  
49 recently gained importance in several scientific fields,  
50 e.g., in the emergence of complexity theory in the late  
51 1980s (Cowan, Pines, & Meltzer, 1994). It is based  
52 on a *topos* of modern science that understands nature

(and society) as a hierarchy of structures, whereas  
53 this hierarchical order results from the evolutionary  
54 dynamics that explain the natural history of the  
55 world (Bonner, 1988). Within this framework, the  
56 term “emergence” is prevalent, but often obscure in  
57 its function. Originally introduced by John Stuart  
58 Mill (“emergent properties” as an antonym of “resul-  
59 tant properties”), it gained popularity in evolution-  
60 ary theories of the 1920s by offering an alternative  
61 in the dispute between mechanists and vitalists; but  
62 the concept was demystified by the critique of  
63 Ernest Nagel in the 1960s, turning it to a rather  
64 weak concept within the reductionism debate  
65 (Nagel, 1961). The concept of emergence regained  
66 interest first in the context of the mind-body prob-  
67 lem in the 1970s and later in complexity theory  
68 in the 1980s. This rebound, however, does not  
69 mean that the difficult conceptual issues that go  
70 along with “emergent organizations” and the like  
71 have been solved (Bunge, 2003). From a theoretical  
72 point of view, the issues of epistemic, ontological,  
73 and methodological reductionism associated with  
74 (social) neuroscience are complex (for a detailed dis-  
75 cussion see Bennett & Hacker, 2003).  
76

77 In neuroscience, it is quite common to establish  
78 a new discipline as resulting from the equitable  
79 cooperation of existing ones (see the example of  
80 the Neuroscience Research Program, Swazey, 1992).  
81 However, whether this equality in terms of method-  
82 ology and epistemic standards is theoretically sound  
83 and reflects the reality of scientific practice may be  
84 questionable. Phrases in titles of social neuroscience  
85 papers like “the neural basis of . . .” or “neural found-  
86 ations of . . .” could imply that the epistemic order  
87 is not as equally as pictured in the above definitions  
88 and motivate the suspicion that the non-reduction-  
89 ist wording may be more declarative than descrip-  
90 tive. At least, the issues of the methodological and  
91 epistemic equality of the disciplines involved in the  
92 formation of social neuroscience and the various  
93 problems of reductionism that emerge with the  
94 “neurological underpinning” of social and cognitive  
95 entities require a detailed analysis.

96 Second, the epistemological question what “social”  
97 means in social neurosciences remains open. Cur-  
98 rently, in neuroscience, the concept of “social” is a  
99 relatively static factor in experimentation (Cromby,  
100 2007, p. 163), whereas in social sciences it is a highly  
101 contested term. Depending on what theory is  
102 referred to it can be anything from the sum of indi-  
103 vidual actions to power relations—factors that form  
104 a society. There is indeed a danger that the concept  
105 of a “society”—with its structures, constraints,

1 inequalities, and possibilities—disappears, if inter-  
2 actions, emotions, actions, and behaviors are all  
3 located within neural structures of individuals or  
4 the evolutionary make-up of “social species.” The  
5 methodological framework of social neuroscience is  
6 considerably (with the exception of genetic and hor-  
7 monal studies, that can include larger populations)  
8 limited to inter-individual interactions in small  
9 groups—although an enlarged scope of interest  
10 including cultural phenomena can be observed  
11 recently (Chiao, 2009). Currently, most of the enti-  
12 ties on the social level relevant for social neurosci-  
13 ence (e.g., “core social motives,” “trust between  
14 individuals,” “attitudes towards social groups”) rep-  
15 resent only a minor fraction of possible entities on  
16 this level. Surely, methodological constraints explain  
17 the selection to some degree. But maybe it is not a  
18 coincidence that the investigation of social interac-  
19 tions via social structures or collective processes  
20 is replaced by the investigation of processes that  
21 take place within individuals at the same time when,  
22 in a broader societal setting, collectivist solutions  
23 have been replaced by more individual solutions  
24 (e.g., in welfare). Paul Rabinow (1999) described  
25 this development as the transformation towards a  
26 “biosociality”—social structures become less impor-  
27 tant while identities are more and more based on  
28 individual (i.e., genetic) attributes than on social or  
29 group attributes. The approach towards studying  
30 the social via communal genetic make-up or indi-  
31 viduals’ brains is rather different from studying the  
32 external conditions for a social structure. In this  
33 approach, sociality becomes something innate and  
34 thus every normal individual is capable of behaving  
35 sociably. (Consequently, deviant behavior is defined  
36 by the lack sociality in individuals, e.g., in autism or  
37 psychopathy).

### 38 **The Roots of Modern Social** 39 **Neuroscience in the 1990s**

40 The period of the emergence of social neuroscience  
41 was not the first time that human social behavior  
42 became a relevant issue in brain research (see above).  
43 However, if the growth of the annual fraction of  
44 neuroscientific publications using a social terminol-  
45 ogy relative to the whole body of neuroscientific  
46 publication is taken as a first proxy for the scien-  
47 tific dynamic of the field, a steady and remarkable  
48 increase can be detected beginning in the early  
49 1990s (Figure 2.1, for methodological issues see the  
50 appendix). This indicates a growing interest in the  
51 social brain in contemporary neuroscience and we  
52 take this observation (together with the qualitative

analysis of social neuroscience publications) as evi- 53  
dence for our hypothesis, that social neuroscience 54  
as an academic discipline emerged in the 1990s and 55  
stabilized in this decade. In this section, we first sketch 56  
changes in the “thought style” (Ludwik Fleck, 1979) 57  
during the last few decades within life sciences 58  
generally and neuroscience specifically that helped 59  
to prepare the ground for social neuroscience. 60  
Second, we identify main methodological and concep- 61  
tual innovations that characterize the emerging 62  
social neuroscience. Third, we use a quantitative 63  
approach to identify high-impact papers of emerg- 64  
ing social neuroscience published between 1990 65  
and 1999 and discuss their disciplinary roots and 66  
cross-disciplinary impact. 67

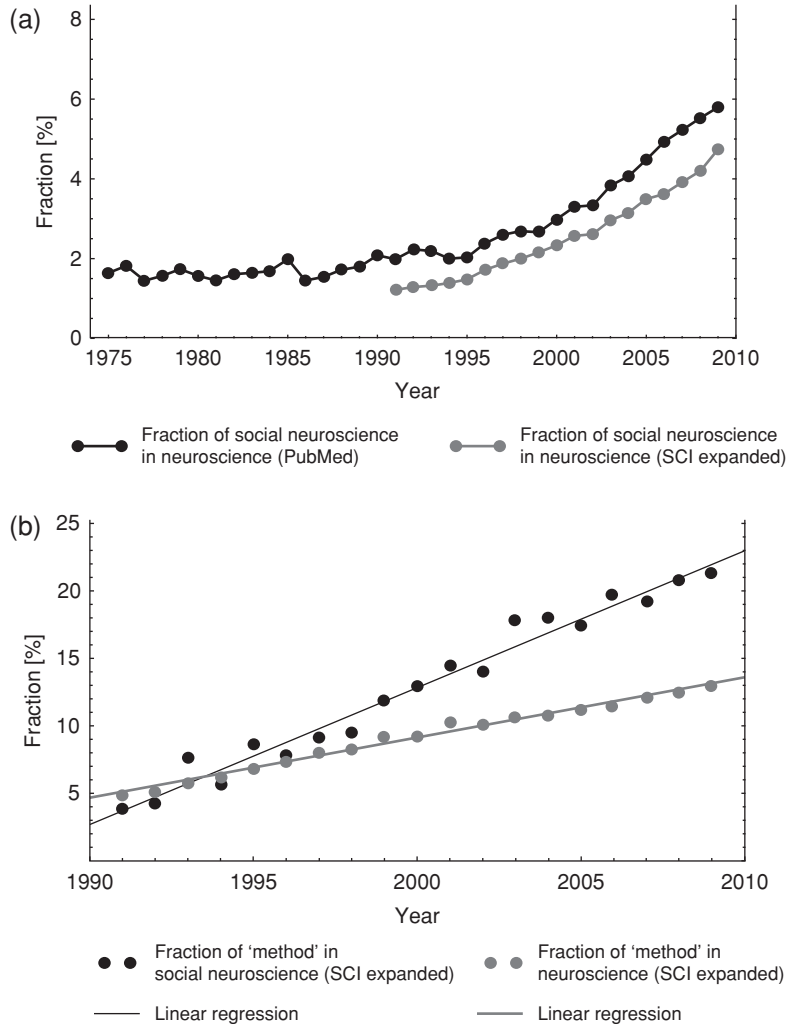
### 68 ***Changing Thought Styles***

69 The bacteriologist and sociologist of science Ludwik  
70 Fleck introduces the term “thought style” to define  
71 the sum of factors that shape the way of thinking  
72 in a certain (scientific) community at a certain time  
73 (Fleck, 1979). Accordingly, Fleck defines a scien-  
74 tific fact

75 “as a thought stylized conceptual relation which can  
76 be investigated from the point of view of history and  
77 from that of psychology, both individual and  
78 collective, but which cannot be substantively  
79 reconstructed in toto simply from these points of  
80 view” (p. 83).

81 Seen in this way, a scientific fact is what a given  
82 group perceives as true on the basis of scientific cog-  
83 nition at a given time. But it cannot be explained  
84 only by looking at this group. Other factors like  
85 social, economic, or political circumstances have to  
86 be taken into consideration, because they are inter-  
87 dependent with the scientific knowledge. A fact is  
88 built upon a common basis of preconditions and  
89 notions, which change over time. This is the pre-  
90 condition for development in scientific and other  
91 kinds of thinking.

92 To give an example: The nature-nurture debate  
93 can be seen as a debate oscillating between two  
94 thought styles regarding the causal role of biological  
95 respectively social entities for human behavior. This  
96 debate, which can be traced far back in Western  
97 intellectual history, became most prevalent with the  
98 rise of genetics in the second half of the 20th cen-  
99 tury and was severely fought over in psychology  
100 (Lewontin et al., 1984; Lewontin, 2000). Novel  
101 attempts regarding this discussion usually claim to  
102 “bridge the gap” but whether these are indeed a syn-  
103 thesis that can abstract from the subtle influences of



**Fig. 2.1** Publication Dynamics of Social Neuroscience: a) Growth of social neuroscience papers relative to neuroscience papers measured in two different publication databases: A steady increase is identifiable beginning in the mid-1990s. b) Growth of “methodology papers” within social neuroscience compared to neuroscience in general (only measured based on SCI expanded). The slope of the linear approximation in former is 2.27 times larger than in latter, indicating an increased importance of non-invasive imaging methodologies for social neuroscience compared to neuroscience in general.

1 an intellectual climate remains open. Sociobiology  
 2 and its follower, evolutionary psychology, attempted  
 3 this synthesis (e.g., Barkow, Cosmides, & Tooby,  
 4 1992)—but at the same time discredited social  
 5 science approaches towards human behavior (Rose  
 6 & Rose, 2000). Thus, although the polarity of the  
 7 nature-nurture debate probably has been outdated  
 8 on the level of scientific explanations of some phe-  
 9 nomena (e.g., in genetics the gene-environment  
 10 interaction, see Fox Keller, 2008), it still may cor-  
 11 rectly describe thought styles that promote specific  
 12 approaches towards the project of explaining human  
 13 behavior and constrain others. The last few decades  
 14 have seen an increased interest in enterprises that  
 15 were looking for biological underpinnings of social

behavior and for including a notion of sociality 16  
 (or at least environment) in investigations of human 17  
 nature (e.g., epigenetics or plasticity of the brain)— 18  
 indicating an assemblage of intra- and extra-scientific 19  
 factors that was friendly to emerging social 20  
 neuroscience. Within the broad scope of social 21  
 neuroscience, some approaches attempt to overcome 22  
 the bias between nature and nurture by focusing 23  
 on epigenetics and gene-environment interaction 24  
 (see above). 25

Yet, a change in thought styles could not only 26  
 be observed in this broader cultural and scientific 27  
 context. Also within brain research a series of concep- 28  
 tual shifts took place. In the mid-20th century, 29  
 the information perspective (Aspray, 1985) became 30



1 dominant in neuroscience: Processes in molecular  
2 biology, developmental biology, and neuroscience  
3 have been considered increasingly as processes in  
4 which information is “read,” “transformed,” “com-  
5 puted,” or “stored” (Kay, 2000). This information  
6 perspective on biological processes was part of the  
7 cognitive turn within neuroscience and psychology  
8 (Gardner, 1985). The cognitive turn reflects a chal-  
9 lenge to the prevailing behavioral model of human  
10 functioning, which had dismissed the need to exam-  
11 ine interior mental processes and looked for lawful  
12 relationships in learning experiments. This new  
13 dominating thought style of cognition marginalized  
14 specific questions within neuroscience, in particular  
15 the role of emotions (LeDoux, 2000). This changed  
16 again during the 1980s, as (among other develop-  
17 ments) the neuroanatomy of fear conditioning had  
18 been analyzed in animal models. In the 1990s,  
19 interests in neuroscience (and various other fields)  
20 were increasingly directed towards emotions, indi-  
21 cating the emergence of a new thought style that  
22 paved the ground for social neuroscience.

### 23 **Innovations**

24 A friendly intellectual climate both in neuroscience  
25 as well as in the broader context alone is not suffi-  
26 cient for a new discipline to emerge. Innovations  
27 both on the conceptual and the methodological  
28 and technological level (see e.g., Cambrosio, 2009;  
29 Rheinberger, 2007) are required to enable a suffi-  
30 cient number of scientists to start working on simi-  
31 lar questions. For social neuroscience, at least three  
32 such innovations can be identified: the study of  
33 higher cognitive functions with imaging technolo-  
34 gies; the combination of tools of cognitive neurosci-  
35 ence and neuroendocrinology with methods of  
36 behavioral research in animals, social psychology,  
37 and behavioral economics (e.g., games); and the dis-  
38 covery of mirror neurons in macaque monkeys.

39 We have to remember that other methodologies—  
40 in particular lesion research in animals and humans  
41 and studies about the biological underpinning of  
42 animal (social) behavior like affiliation and pair  
43 bonding—also play an important role in the course  
44 of the development of social neuroscience. As these  
45 methodologies and their associated research fields  
46 have historical origins that are (partly) many decades  
47 old (e.g., the fact that the use of full metal jacket  
48 bullets in the First World War made head-shot sol-  
49 diers survive their injuries and allowed significant  
50 progress in lesion research in humans), it is difficult  
51 to assess, since when these research fields should be  
52 associated with the endeavor of social neuroscience.

These methodologies have existed for several decades 53  
without leading to the emergence of social neurosci- 54  
ence as a distinct disciplinary field. Hence, in the 55  
following, we will focus on the three mentioned 56  
innovations that are strongly connected with concep- 57  
tualizing research in the framework of social 58  
neuroscience. 59

The importance of (functional) imaging technol- 60  
ogies must be emphasized here. Imaging technol- 61  
ogies (in particular fMRI and PET, but also 62  
EEG-based methods like event-related potentials) 63  
are a crucial tool in social neuroscience research— 64  
a point that is also confirmed by our bibliometric 65  
analysis: Although the fraction of papers with a 66  
vocabulary reflecting imaging methodologies gener- 67  
ally increase within the neuroscience publication 68  
body, the annual increase of such publications 69  
within the social neuroscience publication body is 70  
considerably larger (Figure 2.2.). Furthermore, this 71  
technology has been used in 62% of all non-review 72  
papers (95 out of 153) of the most often cited papers 73  
analyzed by us (see next section). Imaging technol- 74  
ogies provide both the means for testing hypotheses 75  
and a catalyst for the emergence of new theories, 76  
although there are important constraints when 77  
using such technologies (Cacioppo et al., 2003; 78  
Logothetis, 2008). This enables social neurosciences 79  
to take the powerful position in contemporary 80  
public discourse they have (Hagner, 1996; Beaulieu, 81  
2001, 2002), although it only is one of several 82  
methods used. Without doubt, using imaging technol- 83  
ogies is demanding and requires diligence for 84  
each of the four stages of the process (experimental 85  
design, measurement, data analysis, data presenta- 86  
tion; see Dumit, 2004). The recent debate on deal- 87  
ing with the selection bias may serve as an example 88  
for the methodological challenges associated with 89  
imaging (Miller, 2008; Abbott, 2009). 90

A second methodological innovation is the 91  
combination of methods emerging from genetics, 92  
neuroendocrinology, and neuroimaging with exper- 93  
imental paradigms drawn from social psychol- 94  
ogy and behavioral economics (e.g., experimental 95  
games). These studies are not limited to humans 96  
and demonstrate the extension of concepts like 97  
“fairness” usually restricted to human beings, to 98  
other social species (e.g., in Brosnan & De Waal, 99  
2003; Tomasello & Warneken, 2006). 100

The discovery of mirror neurons in the frontal 101  
area F5 macaque monkeys (di Pellegrino et al., 102  
1992; Rizzolatti, Fadiga, Gallese, & Fogassi, 1996) 103  
was a third important step towards conceptualizing 104  
and, in particular, popularizing the social brain and 105

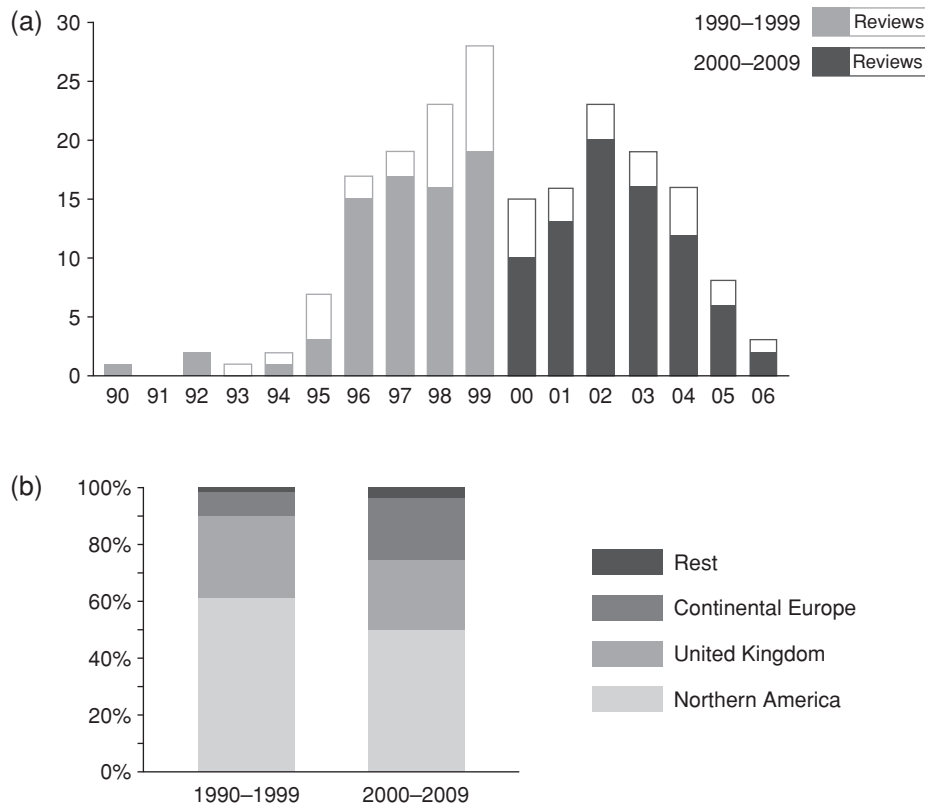
1 its capacities like theory of mind or empathy—two  
 2 prominent topics in social neuroscience (for review  
 3 see Jackson & Decety, 2004; Gallese, Keysers, &  
 4 Rizzolatti, 2004; Iacoboni, 2009). In popular sci-  
 5 entific publications, mirror neurons have become a  
 6 prominent theme in explaining various aspects of  
 7 human social behavior. In the scientific literature,  
 8 however, mirror neurons are less predominant and  
 9 recently, both the existence of mirror neurons in  
 10 humans (Lingnau, Gesierich, & Caramazza, 2009)  
 11 as well as their explanatory power for understanding  
 12 social capacities has been more and more criticized  
 13 (e.g. Hickock, 2008; Jacob, 2008).

14 **Pioneers**

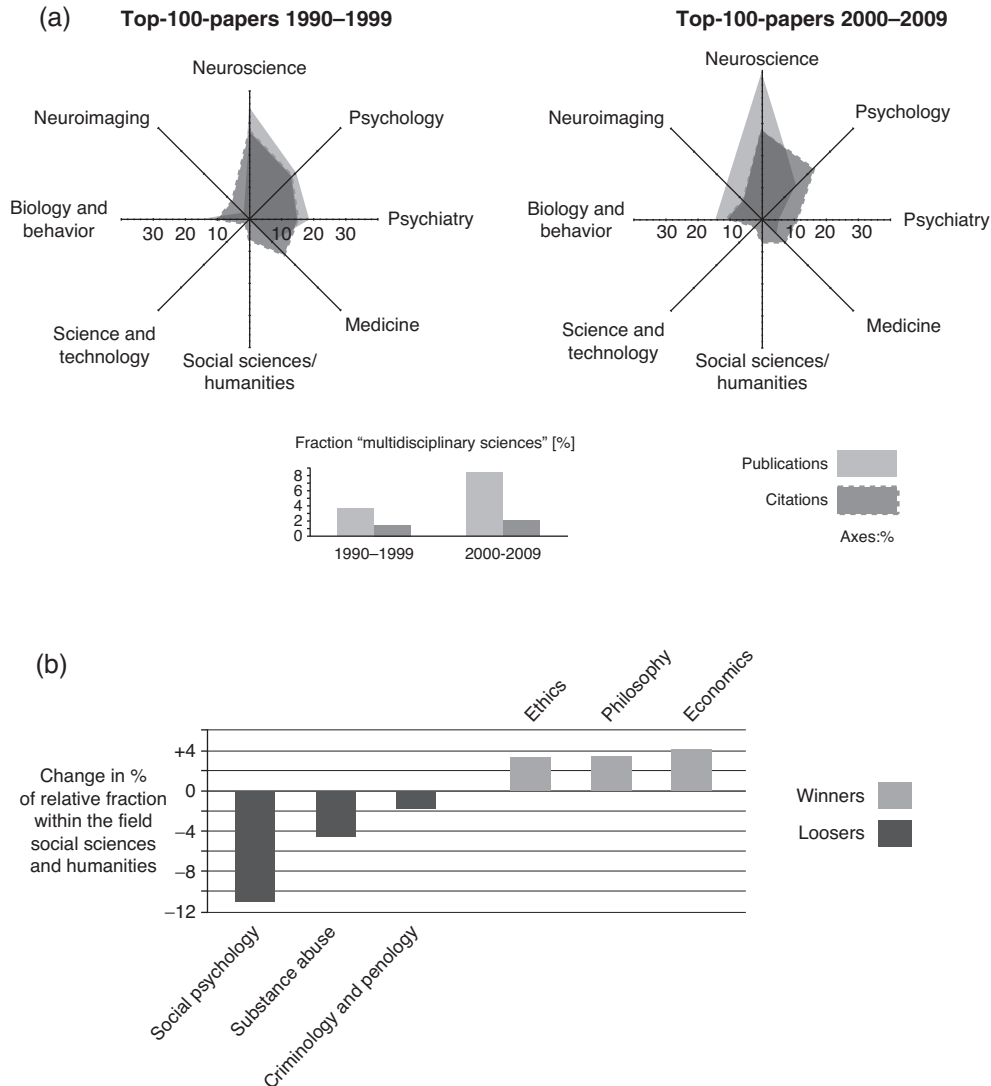
15 For a more detailed view on the developments in  
 16 the 1990s, we performed a bibliometric analysis to  
 17 identify the top 100 papers published between 1990  
 18 and 1999 that contained those terms of our social  
 19 neuroscience vocabulary, for which the number of the  
 20 associated papers showed the most significant increase

21 during that period (see appendix for further explana-  
 22 tions). In this way, the 100 most highly cited papers  
 23 that reflect the scientific production within the emerg-  
 24 ing social neurosciences have been identified. The  
 25 majority of these papers were published in the late  
 26 1990s and originated from North America (mostly  
 27 the U.S.) and the United Kingdom (Figure 2.2).  
 28 Based on these quantitative results, social neurosci-  
 29 ence can be identified as a scientific discipline emerg-  
 30 ing in the Anglo-Saxon academic culture that gets  
 31 appreciation in the second half of the 1990s.

32 By performing an impact analysis, we identified  
 33 the disciplinary origins and disciplinary appreciations  
 34 of these papers within eight disciplinary clusters  
 35 (Figure 2.3). The analysis reveals two aspects. First,  
 36 regarding their origins, not only “neuroscience,” but  
 37 also “psychology” and “psychiatry” are important dis-  
 38 ciplinary origins (these three clusters include 73%  
 39 of all entries). Compared to the decade 2000–2009,  
 40 a much smaller fraction has been published in  
 41 journals classified as “multidisciplinary sciences”



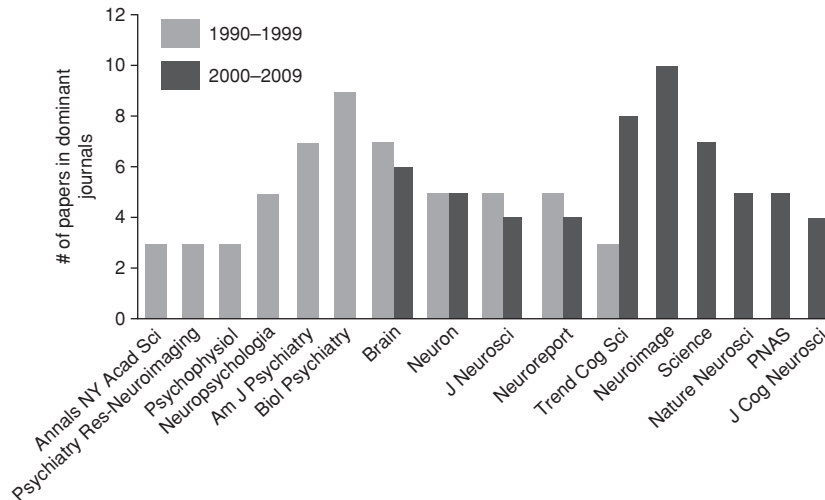
**Fig. 2.2** Top 100 Papers in Terms of Citation of the Decades 1990–1999 and 2000–2009: a) The distribution of the total 200 most-cited papers in social neuroscience of the decades 1990–1999 and 2000–2009 clusters around 1996–2004: 87.5% of all papers were published in these years. 23 (first decade) resp. 29 (second decade) publications are classified as “review papers.” b) The geographic origin of the top 100 papers of the first decade is more centered in the Anglo-Saxon academic culture (89.7%) compared to the second decade (74.3%).



**Fig. 2.3** Impact Analysis for Top 100 Papers of the Decades 1990–1999 and 2000–2009: a) The top 100 papers in social neuroscience of the second decade have a different impact profile than those of the first decade and show a larger net-transfer to other disciplinary clusters: 27.9% compared to 17.6%. This is partly explained by the larger fraction of papers from the second decade published in interdisciplinary journals. b) Top 3 winning and losing subject areas forming the cluster “social sciences and humanities” when comparing the appreciation of social neuroscience papers of the 1990s and the 2000s. The papers gained interest in core fields of social science and humanities, namely economics, philosophy, and ethics.

1 (in particular journals like *Science*, *Nature*, and  
 2 *PNAS*). When looking at the distribution of the  
 3 papers between the dominant journals (Figure 2.4;  
 4 for the concept of “dominant journal” see appen-  
 5 dix), the relevance of psychiatry as a field for pub-  
 6 lishing and thus promoting the emergence of the  
 7 field is striking. Just as remarkable is the fact that  
 8 none of these journals (*Biological Psychiatry*, *American*  
 9 *Journal of Psychiatry*, *Neuropsychologia*, *Psychiatry*  
 10 *Research—Neuroimaging*) is classified as dominant  
 11 in the decade 2000 to 2009.

Second, regarding their impact, the analysis 12  
 reveals a comparably low transfer to other clusters. 13  
 The overlap of the distributions “publications” and 14  
 “citations” along the eight axes for the papers emerg- 15  
 ing from the first decade is considerably larger com- 16  
 pared to 2000–2009. This also results from the fact 17  
 that the “disciplinary basis” (measured in terms of 18  
 items originating from different disciplinary clusters) 19  
 was larger in that time. Some impact of these papers 20  
 on the cluster “social sciences and humanities” can 21  
 be detected, although it is rather low and does not 22



**Fig. 2.4** Dominant Journals for Top 100 Papers of the Decades 1990–1999 and 2000–2009: Top 100 papers of the second decade are to a large degree published in other journals than those of the first decade. 55 (first decade) resp. 58 papers appeared in these dominant journals. The chart only includes those papers that define the category “dominant journal,” that is, one cannot conclude that, for example, no top 100 paper of the first decade was published in *Science*.

1 increase much in the decade 2000–2009. However,  
 2 within this cluster, some changes are remarkable.  
 3 Regarding impact, the subject categories “social psy-  
 4 chology” (the justification for attributing the sub-  
 5 ject category “social psychology” to the disciplinary  
 6 cluster “social sciences and humanities” is given in  
 7 the appendix) and (to a lesser degree) “substance  
 8 abuse” and “criminology and penology” are consid-  
 9 erably more important in the 1990s than later. This  
 10 again reveals that questions related to psychiatric  
 11 issues were more important in the 1990s than later.  
 12 Interesting is that publications are surprisingly often  
 13 cited in papers in the cluster “neuroimaging,” indi-  
 14 cating that the early papers may also may have had  
 15 some effect on developing this methodology.

16 **The Establishment of Social Neuroscience**  
 17 **as an Academic Discipline**

18 In the years 2000 to 2009, social neuroscience  
 19 obtained various attributes of a discipline: People  
 20 started to use the term to describe their own work,  
 21 departments created positions for social neurosci-  
 22 ence and after a while, journals (*Social Neuroscience*,  
 23 first issue: March 2006; and *Social Cognitive and*  
 24 *Affective Neuroscience*, first issue: June 2006) and  
 25 conferences using this label were formed. Researchers  
 26 that worked in the 1990s rather independently on  
 27 issues like stereotyping, empathy, emotion process-  
 28 ing, mentalizing, and the like met first coinciden-  
 29 tally, then in a more organized way in workshops  
 30 and pre-conferences of meetings of both the Society

for Personality and Social Psychology and the  
 Cognitive Neuroscience Society. For example, in  
 2001, a first conference using the term “social cog-  
 nitive neuroscience” took place in Los Angeles. In  
 2004, the conference “Social Neuroscience: People  
 Thinking About People” accompanied the establish-  
 ment of the University of Chicago Center for  
 Cognitive and Social Neuroscience. Since 2007, the  
 Social Affective Neuroscience Conference takes  
 place annually. A dinner to discuss the challenges  
 and opportunities in the interdisciplinary field of  
 social neuroscience at the Society for Neuroscience  
 meeting (Chicago, November 2009) resulted to  
 meetings led by John Cacioppo and Jean Decety  
 with social neuroscientists, psychologists, neurosci-  
 entists, and neurologists in Argentina, Chile, The  
 Netherlands, Japan, China, Hong Kong, Singapore,  
 South Korea, Australia, and New Zealand. It was  
 noted that, as a social species, humans create emer-  
 gent organizations beyond the individual—structures  
 that range from dyads, families, and groups to cities,  
 civilizations, and international alliances. These emer-  
 gent structures evolved hand in hand with neural,  
 hormonal, cellular, and genetic mechanisms to sup-  
 port them because the consequent social behaviors  
 helped humans survive, reproduce, and care for off-  
 spring sufficiently long that they too survived to  
 reproduce, thereby ensuring their genetic legacy.  
 Social neuroscience was defined broadly as the inter-  
 disciplinary study of the neural, hormonal, cellular,  
 and genetic mechanisms underlying the emergent

1 structures that define social species. Thus, among  
2 the participants in these meetings were scientists  
3 who used a wide variety of methods in studies of  
4 animals as well as humans and patients as well as  
5 normal participants. The consensus also emerged  
6 that a Society for Social Neuroscience should be  
7 established to give scientists from diverse disciplines  
8 and perspectives the opportunity to meet, commu-  
9 nicate with, and benefit from the work of each other.  
10 The international, interdisciplinary Society for Social  
11 Neuroscience (<http://S4SN.org>) was launched at  
12 the conclusion of these consultations in Auckland,  
13 New Zealand on January 20, 2010, and the inaugu-  
14 ral meeting for the Society was specified as the day  
15 prior to the 2010 Society for Neuroscience meeting  
16 (San Diego, CA). In this section, we first character-  
17 ize the field and its impact by qualitative and quan-  
18 titative methods and discuss whether specific topics  
19 gain more cross-disciplinary attention than others.  
20 Second, we speculate about the effect of thematic  
21 differentiations within social neuroscience and their  
22 effect on the stability of this research field.

### 23 **Topics and Impact**

24 The large variety of topics addressed in this hand-  
25 book itself is a portrait of social neuroscience dem-  
26 onstrating a broad spectrum of research topics.  
27 Using our approach for identifying the top 100  
28 papers published 2000 and 2009, we see indeed  
29 changes regarding the origin and appreciation of  
30 these papers. Not surprisingly, most papers have  
31 been published in the early years of this decade. In  
32 respect of their geographical origin, the concentra-  
33 tion in North America and the United Kingdom is  
34 less pronounced, although still clearly present  
35 (Figure 2.2). The transfer between the disciplinary  
36 clusters, however, is clearly stronger than in the  
37 1990s (Figure 2.3): Almost two-thirds of the papers  
38 fall into the clusters “neuroscience” or “neuroimag-  
39 ing,” whereas they show increased appreciation  
40 by psychology, psychiatry, medicine and, to a lesser  
41 degree, in social sciences and humanities. The number  
42 of papers that appeared in journals like *Science* and  
43 *Nature* (classified as “multidisciplinary sciences”)  
44 doubled, which partly explains the increased cross-  
45 disciplinary transfer. Finally, the characteristics of the  
46 dominating journals also changed: Psychiatric jour-  
47 nals are no longer represented, whereas the impor-  
48 tance of imaging methodologies is emphasized by  
49 the fact that 10 of the top 100 papers appeared in  
50 *NeuroImage*.

51 The three winners in terms of citations within the  
52 disciplinary cluster “social sciences and humanities”

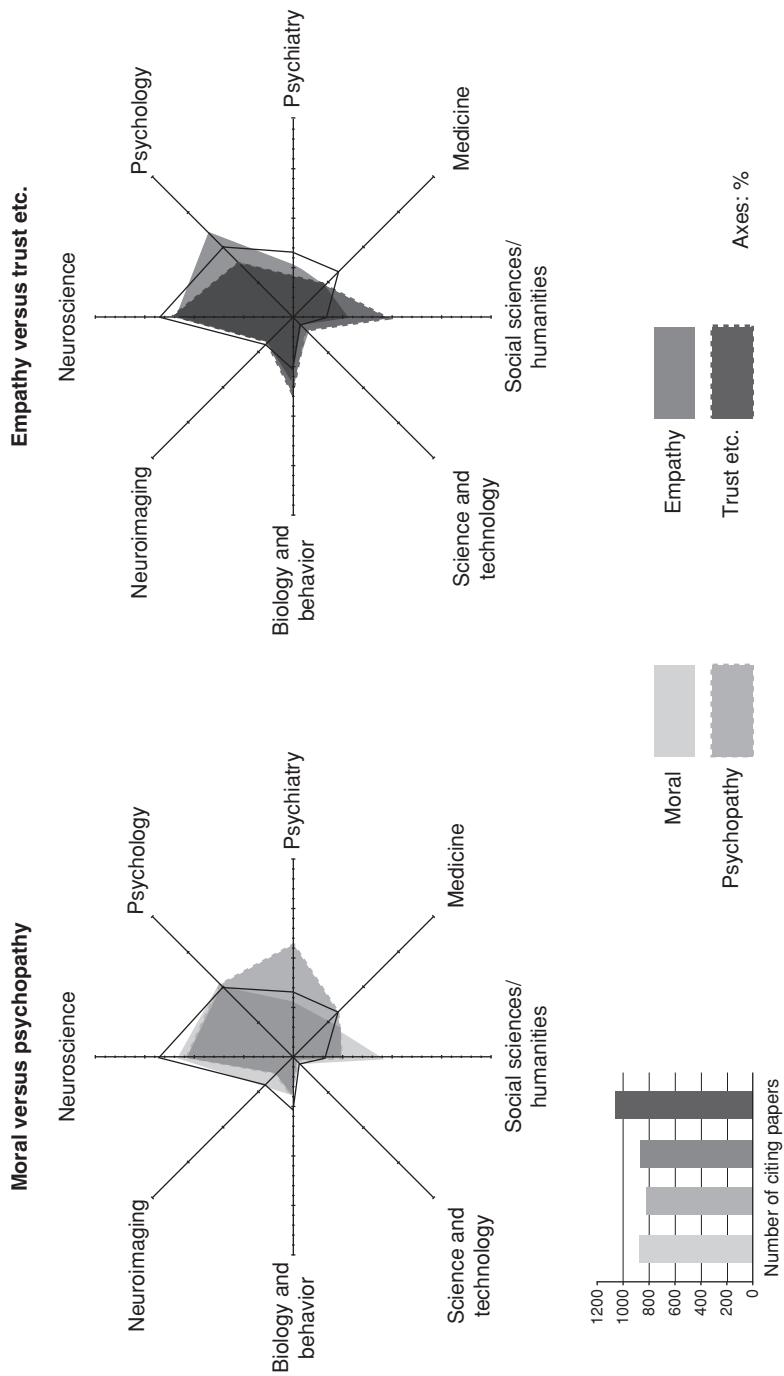
53 are the subject categories “economics,” “philosophy,”  
54 and “ethics.” Thus, although the general impact  
55 within this cluster did not increase much compared  
56 to the 1990s (from 6.0% to 7.3%), social neurosci-  
57 ence obtained more appreciation in disciplines that  
58 are closer to the core of social sciences and humani-  
59 ties compared to the 1990s. In that sense it is justi-  
60 fied to claim that social neuroscience gained  
61 attention within the fields whose knowledge and  
62 research traditions they want to use and influence.  
63 However, one has to take into account that this  
64 quantitative analysis cannot reveal whether this  
65 appreciation is positive or critical.

66 Finally, we broadened our impact analysis to four  
67 subjects (taking all 200 papers into account) that  
68 fall into the thematic range of social neuroscience  
69 and that received a comparable number of citations  
70 (Figure 2.5): papers on moral issues (moral decision  
71 making, moral emotions etc.), papers on psychopa-  
72 thy and sociopathy, papers on empathy and papers  
73 on trust, cooperation and punishment (i.e., attri-  
74 butes of social interactions). Their impact was cal-  
75 culated separately and compared to the mean impact  
76 of all 200 papers along the eight axes (black line).  
77 Regarding the first two issues, papers on psychopa-  
78 thy and sociopathy had the largest impact within  
79 psychiatry, whereas moral issues had most impact  
80 in social sciences and humanities—actually, these  
81 issues had the strongest impact within this cluster  
82 of all issues we analyzed. Regarding the second two  
83 issues, papers on empathy were by the majority  
84 cited within psychology, whereas papers of the  
85 group trust-cooperation-punishment had a highest  
86 appreciation within social sciences and humanities.

87 In summary, the quantitative impact analysis of  
88 the most highly cited papers that characterize the  
89 formation (1990s) and establishing (2000s) phases  
90 of social neuroscience reveals the following:

- The disciplinary basis of social neuroscience 91  
narrowed over time: being comparably strongly 92  
founded in neuroscience, psychology, and 93  
psychiatry (73% of all entries) in the 1990s, 94  
neuroscience (and neuroimaging) became 95  
dominant clusters (~60%) for publications 96  
in the 2000s. 97
- The interest in “anormal” social being 98  
(e.g., psychopaths) shifted to an interest in issues 99  
of “normal” social behavior. 100
- Although the impact in the disciplinary 101  
cluster “social sciences and humanities” is not that 102  
large, social neuroscience results gained more 103  
attention in core disciplines of this cluster. 104





**Fig. 2.5** Impact Analysis for Selected Topics of Social Neuroscience: Impact analysis for four selected topics “moral,” “psychopathy/sociopathy,” “empathy,” and “trust, cooperation, punishment” that gained a similar total number of cited papers. The black line in the graph indicates the total number of citations of all 200 papers along the eight disciplinary clusters.

1 We have to remind the limits of such quantitative approaches. First, we clarify that the search for the top 100 papers has been limited to the Science Citation Index (SCI) expanded database. Due to this constraint, the focus is on contributions with a (neuro-)scientific origin as defined by the Institute for Scientific Information (ISI), neglecting papers from journals classified as emerging from social sciences and humanities. This choice was made intentionally in order to assess the impact of social neuroscience papers with a “scientific” publication origin. We are aware that this does not generate a complete picture of a disciplinary field that intends to merge different disciplinary traditions. Second, although the ISI database is rather large, a well-known selection bias for English journals and conference proceedings distorts in particular the appreciation of social neuroscience papers in humanities, where language diversity is higher. Furthermore, citations in monographs—an important publication category in humanities—are not captured. The method thus probably underestimates the impact of social neuroscience papers in social science and humanities. Additionally, one may also include the impact of social neuroscience in grey literature and media reports, which was beyond the scope of this contribution. Third, an additional limitation is that the methodology does not assess the type of appreciation—i.e., whether the social neuroscience papers are cited with affirmative or critical intention. This aspect requires a qualitative approach.

### 32 *Is Social Neuroscience a Stable Discipline?*

33 We close this chapter by some considerations regarding the stability of social neuroscience as a discipline (or disciplinary field). This question emerges, as the domain of the “social” offers potentially enormous opportunities for research from a neuroscientific point of view—but also for the establishment of new and fruitful research questions that emerge in the boundary zones of classical disciplines. This huge reservoir for potential research questions results from both the vagueness and the restrictedness concerning the domain of social entities that are considered valuable research objects in social neuroscience. This may lead to a differentiation within social neuroscience that can already be observed: Neuroeconomics, neuromarketing, neurofinance, neuropedagogy, moral neuroscience and many more subfields have emerged in the last few years—a process of disciplinary differentiation that is not undisputed both in social neuroscience and in neuroscience in general.

This process raises two questions: First, one has to ask what effect such a “neuralization” of social research topics may have on the existing disciplines within social sciences: Will it influence these fields regarding methodology and epistemic standards? Will it require new curriculae—taking into account the fact that most students in social sciences are not trained to become social scientists but to become professionals in companies, governmental institutions, etc.? Today, the position of these established disciplines within social science towards social neuroscience often lies between ignoring and hostility—a third one is slowly emerging that is asking how traditional disciplines in the social sciences can benefit from neuroscientific knowledge.

Secondly, and this is important for social neuroscience itself: Is there a danger for fragmentation—given its general goal to understand mechanisms that underlie social behavior—by combining biological and social approaches? May this new attempt to understand social phenomena from a generalized perspective end up in a plethora of neuro-xxx-fields, each of which is struggling with its own problems regarding methodology? The alternative would be that social neuroscience helps to widen the perspectives of psychology, neuroscience, and other disciplines by integrating questions and methods from all of them. Given the historical experience, this process will probably go hand-in-hand with the emergence of new types of problems that are considered as relevant and it will require changes both regarding the training of new students and funding schemes that are more open for interdisciplinary research. In this way, the future development of social neuroscience is embedded in broader changes the university and research system currently undergoes.

*We want to thank the editors for their critical remarks on preliminary versions and Michael Hagner for his helpful comments.*

## Appendix

### *Publication Quantification and Social Neuroscience Vocabulary Identification*

The numbers of publications in neuroscience (“neuro”), in neuroscience methods (“method”), and in social neuroscience (“social”) were estimated by identifying publications that include specific words or word stems in title or abstract within the databases SCI expanded (accessible via ISI Web of Knowledge) and PubMed. The Boolean search expression for the set “neuro” was: neuro\* OR neural OR brain\* OR amygdala OR cerebellum OR cortical OR cortex OR hippocampus (= NEURO). The “method” set included all noninvasive imaging technologies mentioned in Huesing, Jaencke, & Tag (2006), a reference study on impact assessment of neuroimaging (including TMS, although this method is used to stimulate neural tissue). The Boolean search

1 expression for the set “method” was: NEURO AND (“brain  
2 imaging” OR “computer tomography” OR “functional magnetic  
3 resonance imaging” OR “functional MRI” OR fMRI OR “mag-  
4 netic resonance imaging” OR MRI OR “positron emission  
5 tomography” OR PET OR SPECT OR Electroencephalography  
6 OR EEG OR Magnetoencephalography OR MEG OR “diffu-  
7 sion tensor tomography” OR “diffusion tensor imaging” OR  
8 “voxel-based morphometry” OR “deformation-based morphom-  
9 etry” OR “tensor-based morphometry” OR “near infrared spec-  
10 troscopy” OR “transcranial magnetic stimulation” OR TMS)  
11 (= METHOD). The Boolean search expression for the set “social”  
12 was: NEURO AND (social\* OR socio\* OR cultura\* OR emo-  
13 tion\* OR econom\*) (= SOCIAL). “Methods” papers within the  
14 set “social” were identified by the Boolean search expression  
15 NEURO AND METHOD AND SOCIAL. In all cases, the  
16 number of publications published in the time span of one year  
17 (from 01.01.XXXX to 31.12.XXXX) was evaluated. In PubMed,  
18 the time span was 1975–2008, in SCI expanded, the time span  
19 was 1991–2008, as before 1991, the entries in SCI expanded  
20 did not include the abstracts. The analysis was performed on  
21 September 11th 2009.

22 The social neuroscience vocabulary was identified by follow-  
23 ing the intuition that the number of social neuroscience publica-  
24 tions with those expressions shows a considerable increase in the  
25 last two decades—i.e., the expressions refer to topics that gain  
26 interest when time elapsed. The vocabulary was constructed as  
27 follows. In the first step, by analyzing 20 review papers, books, or  
28 known high impact papers of social neuroscience, 57 expressions  
29 or word stems that may be typical for social neuroscience publi-  
30 cations were identified, i.e., expression referring to topics (aggres-  
31 sion, disgust, etc.) or methodologies (ultimatum game, TMS,  
32 etc.). In the second step, the distribution of logarithmized mean  
33 relative frequencies of publications containing an expression X  
34 within the sets “neuro” and “social” were evaluated. By defining a  
35 cut-off criterion (excluding the left and right tail of the distribu-  
36 tion), expressions that generally appear very often or very rare  
37 within the sets “neuro” and “social” were excluded (12 expres-  
38 sions). In the third step, for the remaining expressions, the annual  
39 frequency of publications within the set “social” normalized with  
40 the total number of publications within “social” of the same year  
41 was evaluated in the database SCI expanded and the time span  
42 1991–2008. Furthermore, a more sophisticated analysis was per-  
43 formed by identifying the frequency of these expressions in the  
44 sets Neuro in general, evaluating the distribution of frequen-  
45 cies and defining a cut-off criterion based on these distribu-  
46 tions in order to identify very frequent terms. An example of  
47 such a Boolean expression is “aggression AND SOCIAL AND  
48 NEURO.” This led to a time series showing the frequency of  
49 publications containing an expression X relative to all social neu-  
50 rosience publications. In this way, the remaining 45 expression  
51 have been classified into three groups: 1) expressions that show a  
52 steady or stepwise increase in the 1990s (21 expressions), 2)  
53 expressions that show this increase in this decade (14 expres-  
54 sions), and 3) expressions whose frequency did not increase con-  
55 siderably in the last two decades (10 expressions). The class 1  
56 expressions are: amygdala, antisocial, autism\*, disgust, embarrass-  
57 ment, emotion regulation, empathy, executive function, fMRI/  
58 functional MRI/functional magnetic resonance imaging, guilt,  
59 justice, orbitofrontal cortex, personality, prefrontal cortex, psy-  
60 chopath\*, social cognition, social learning, sociopath\*, theory of  
61 mind, utilities (= SET1). The class 2 expressions are: agency,  
62 aggression, altruism, cognitive control, cooperation, dilemma,  
63 face\*, fairness, mirror neuro\*, moral\*, neuroeconom\*, shame,

TMS/transcranial magnetic stimulation, ultimatum game 64  
(=SET2). The analysis was performed on October 27th/28th 65  
2008. 66

### Identification of Top 100 Papers 67

The Top 100 Papers in terms of citation for the period 68  
1990–1999 and 2000–2009 were identified as follows. Using the 69  
Boolean search expression NEURO AND SOCIAL AND SET1 70  
resp. SET2 (the expressions in SET 1/SET2 were concatenated 71  
using OR), an ordered list of the 500 top cited papers of each 72  
group, was created. The analysis was performed on September 73  
16th 2009. From these lists, three independent coders selected 74  
those papers classified as “social neuroscience papers”—in 75  
particular by excluding papers where not a single reference to 76  
neuroscience is made (in terms of methodology, topic, etc.), 77  
papers that exclusively refer to animal behavior (without any 78  
linkage to human social behavior), and papers whose main focus 79  
is in finding or understanding psychiatric diseases like depres- 80  
sion, schizophrenia, etc. By this exclusion we set the focus on 81  
neuroscientific explanations of normal human social behavior. 82  
Papers on which the coders came to divergent conclusions were 83  
individually discussed and finally classified based on mutual 84  
agreement. The geographical origin of these papers was evaluated 85  
using the corresponding function of SCI expanded. 86

The dominant journals were evaluated as follows: For each 87  
group of papers, a list of journals sorted in descending order by 88  
the number of top 100 papers published in that journal was cre- 89  
ated. Those journals on the top of that list that contained more 90  
than 50% of all publications were classified as “dominant,” 91  
whereas the cut-off was made after those journals that had the 92  
same number of publications. For example, for the papers of the 93  
time span 2000–2009, three journals had 5 resp. 4 papers each. 94  
Up to the group of 5-paper journals, the total numbers of papers 95  
was 46. By including the three 4-paper journals, the total sum 96  
reached 58 and was thus above 50%. 97

### Impact Analysis 98

In the SCI database, each publication is related to one or sev- 99  
eral ISI subject categories based on the journal the publication 100  
has been published in. This allows a so-called impact analysis 101  
(Christen, 2008) which compares pooled subject categories of 102  
a set of publications and the set of publications that cite former. 103  
In order to evaluate the impact of social neuroscience publica- 104  
tions in other disciplines, we created eight so-called disciplinary 105  
clusters that pool the SCI subject categories in a way suitable for 106  
our analysis. These subject categories are (in parentheses are listed 107  
those ISI subject categories that include >90% of all entries for 108  
the citation analysis. They are sorted according to their contribu- 109  
tion of all entries of a single disciplinary cluster. For the first 110  
subject category, its fraction of all entries in each cluster both for 111  
the 1990–1999 and 2000–2009 data is specified as well): 112

- **Neuroscience** (neuroscience: 100%/100%) 113
- **Neuroimaging** (neuroimaging: 52%/52%; radiology, 114  
nuclear medicine & medical imaging) 115
- **Biology & Behavior** (behavioral sciences: 54%/54%; 116  
physiology; biochemistry & molecular biology; biology; 117  
zoology; genetics & heredity) 118
- **Psychology** (psychology, experimental: 47%/40%; 119  
psychology; multidisciplinary; psychology, 120  
developmental, psychology, biological) 121
- **Psychiatry** (psychiatry: 79%/78%; psychology, clinical) 122

1 • **Medicine** (clinical neurology: 47%/48%; pharmacology  
2 & pharmacy; endocrinology & metabolism; pediatrics;  
3 rehabilitation; medicine, general & internal; ophthalmology;  
4 anesthesiology; geriatrics & gerontology; medicine, research &  
5 experimental; surgery; public, environmental & occupational  
6 health; gerontology; gastroenterology & hepatology; obstetrics  
7 & gynecology)  
8 • **Social Sciences & Humanities** (psychology, social:  
9 31%/20%; substance abuse; linguistics; social science,  
10 interdisciplinary; philosophy; law; economics; social  
11 sciences, biomedical; ethics; history & philosophy of  
12 sciences; criminology & penology; business; education,  
13 special; management; social issues; anthropology; sociology;  
14 nutrition & dietetics; communication; sport sciences;  
15 political sciences; medical ethics; education &  
16 educational research)  
17 • **Science & Technology** (computer science & artificial  
18 intelligence: 41%/41%; engineering, electrical & electronic;  
19 food sciences & technology; computer science, theory  
20 & methods; engineering, biomedical; computer science,  
21 interdisciplinary applications; computer science &  
22 cybernetics; robotics; biophysics; automation &  
23 control systems)

24 Both for the top 100 papers of 1990–1999 and for 2000–2000,  
25 all of their subject categories as well as the subject categories of all  
26 papers that cite these top 100 papers (excluding self-citation)  
27 were evaluated using the corresponding functionality of the SCI  
28 database. All entries of the subject category “multidisciplinary sci-  
29 ences” were excluded and were displayed separately, as those  
30 entries refer to journals like *Science*, *Nature*, and *PNAS* that  
31 cannot be attributed to the clusters defined above. In the spider  
32 diagram (Figure 2.5), the axes have been arranged in order to  
33 express disciplinary closeness as optimal as possible (the circular  
34 sequence is: neuroscience—psychology—psychiatry—medi-  
35 cine—social science & humanities—science & technology—  
36 biology & behavior—neuroimaging). For each axis, the fraction  
37 of the pooled subject categories of each disciplinary cluster com-  
38 pared to all entries is shown. The net transfer is the sum of all  
39 negative (or positive) differences of the percentages of publica-  
40 tion vs. citation for all eight clusters.

41 The impact analysis for the four specified topics was made  
42 using all 200 top cited papers of the time span 1990–2009.  
43 Those papers were attributed by three independent coders to 17  
44 topics. Papers in which the coders came to divergent conclusions  
45 were individually discussed and finally classified based on mutual  
46 agreement. Then, for each topic, the number of citations the  
47 papers of a single topic was evaluated. We chose four topics with  
48 comparable numbers of citations for the impact analysis: “moral  
49 behavior/moral decision making/moral emotions” (6 papers, 880  
50 citations); “psychopathology/sociopathology” (7 papers, 1059  
51 citations); “empathy” (6 papers, 825 citations) and “trust/coop-  
52 eration/punishment” (5 papers, 867 citations). The citation  
53 analysis was then performed analogously as described above.

54 *Data collection: Svenja Matusall, Ina Maria Kaufmann,*  
55 *Markus Christen; data analysis: Markus Christen; writing: Svenja*  
56 *Matusall, Markus Christen*

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